

Appendix 4C

Quarterly report for entities admitted on the basis of commitments

Introduced 31/3/2000.

Name of entity

INVESTORINFO LIMITED

ABN

22 088 838 779

Quarter ended ("current quarter")

31 DECEMBER 2001

Consolidated statement of cash flows

| Cash flows related to operating activities | Current quarter \$A'000 | Year to date (6 months) \$A'000 |
|---|----------------------------|------------------------------------|
| 1.1 Receipts from customers | 1,567 | 2,916 |
| 1.2 Payments for | | |
| (a) staff costs | (378) | (792) |
| (b) print and postage | (482) | (929) |
| (c) research and development | - | - |
| (d) leased assets | (29) | (58) |
| (e) administrative & other | (383) | (715) |
| 1.3 Dividends received | - | - |
| 1.4 Interest and other items of a similar nature received | 49 | 137 |
| 1.5 Interest and other costs of finance paid | - | - |
| 1.6 Income taxes paid | - | (107) |
| 1.7 Other (provide details if material) | - | - |
| Net operating cash flows | 344 | 451 |

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| | Current quarter \$A'000 | Year to date (6 months) \$A'000 |
|---|----------------------------|------------------------------------|
| 1.8 Net operating cash flows (carried forward) | 344 | 451 |
| Cash flows related to investing activities | | |
| 1.9 Payment for acquisition of: (a) businesses (item 5) | - | - |
| (b) equity investments | - | - |
| (c) intellectual property | - | - |
| (d) physical non-current assets | (1) | (7) |
| (e) other non-current assets | (5) | (90) |
| 1.10 Proceeds from disposal of: (a) businesses (item 5) | - | - |
| (b) equity investments | - | - |
| (c) intellectual property | - | - |
| (d) physical non-current assets | - | - |
| (e) other non-current assets | - | - |
| 1.11 Loans to other entities | - | - |
| 1.12 Loans repaid by other entities | - | - |
| 1.13 Other (provide details if material) | - | - |
| Net investing cash flows | (6) | (97) |
| 1.14 Total operating and investing cash flows | 338 | 354 |
| Cash flows related to financing activities | | |
| 1.15 Proceeds from issues of shares, options, etc. | - | - |
| 1.16 Proceeds from sale of forfeited shares | - | - |
| 1.17 Proceeds from borrowings | - | - |
| 1.18 Repayment of borrowings | - | - |
| 1.19 Dividends paid | (8) | (254) |
| 1.20 Other (Capital Return - 12c per share) | (6,173) | (6,173) |
| Net financing cash flows | (6,181) | (6,427) |
| Net increase (decrease) in cash held | (5,843) | (6,073) |
| 1.21 Cash at beginning of quarter/year to date | 6,784 | 7,014 |
| 1.22 Exchange rate adjustments to item 1.20 | - | - |
| 1.23 Cash at end of quarter | 941 | 941 |

+ See chapter 19 for defined terms.

Payments to directors of the entity and associates of the directors
Payments to related entities of the entity and associates of the related entities

| | | Current quarter \$A'000 |
|------|--|----------------------------|
| 1.24 | Aggregate amount of payments to the parties included in item 1.2 | 60 |
| 1.25 | Aggregate amount of loans to the parties included in item 1.11 | - |

1.26 Explanation necessary for an understanding of the transactions

1.2(b) Relates to payments for postage and printing of investment magazines (*Investor Weekly & Investor's Advisor*).

1.2(e) Relates to Administration expenses (other than staff) and Other Supplier Payments.

1.20 Relates to the capital return undertaken in November 2001 equivalent to 12 cents per share or \$6.258M. As at 31 December 2001, \$6,173,166 had been presented with the balance, \$88,834, taken up as a provision in the Accounts. This is the reason for the reduction in cash from \$6,784,162 at the beginning of the quarter to \$940,847 at the end of the quarter.

1.24 \$59,773 relates to the payment of executive directors' salaries (including superannuation). Mr Kieran Kelly resigned as Managing Director on 16 November 2001. Mr K Kelly holds a non-executive directorship with InvestorInfo Ltd.

The 2002 2nd quarter net operating cash flow at \$343,649 was InvestorInfo's best quarter since listing in May 2000. The previous corresponding quarter (December 2000) net operating cash flow was \$11,582, representing an increase of \$332,067. This result was particularly encouraging given the general softening of the advertising market and a drop in interest income, as a result of the capital return, to \$48,513 compared to the previous corresponding quarter \$83,829.

Non-cash financing and investing activities

- 2.1 Details of financing and investing transactions which have had a material effect on consolidated assets and liabilities but did not involve cash flows

No such transactions during the quarter.

- 2.2 Details of outlays made by other entities to establish or increase their share in businesses in which the reporting entity has an interest

No such outlays during the current quarter.

Financing facilities available

Add notes as necessary for an understanding of the position. (See AASB 1026 paragraph 12.2).

| | | Amount available \$A'000 | Amount used \$A'000 |
|-----|-----------------------------|-----------------------------|------------------------|
| 3.1 | Loan facilities | N/A | N/A |
| 3.2 | Credit standby arrangements | N/A | N/A |

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Reconciliation of cash

| Reconciliation of cash at the end of the quarter (as shown in the consolidated statement of cash flows) to the related items in the accounts is as follows. | Current quarter \$A'000 | Previous quarter \$A'000 |
|---|----------------------------|-----------------------------|
| 4.1 Cash on hand and at bank | 941 | 6,784 |
| 4.2 Deposits at call | - | - |
| 4.3 Bank overdraft | - | - |
| 4.4 Other (provide details) | - | - |
| Total: cash at end of quarter (item 1.22) | 941 | 6,784 |

Acquisitions and disposals of business entities

| | Acquisitions (Item 1.9(a)) | Disposals (Item 1.10(a)) |
|---|-------------------------------|-----------------------------|
| 5.1 Name of entity | N/A | N/A |
| 5.2 Place of incorporation or registration | N/A | N/A |
| 5.3 Consideration for acquisition or disposal | N/A | N/A |
| 5.4 Total net assets | N/A | N/A |
| 5.5 Nature of business | N/A | N/A |

Compliance statement

- 1 This statement has been prepared under accounting policies which comply with accounting standards as defined in the Corporations Act (except to the extent that information is not required because of note 2) or other standards acceptable to ASX.
- 2 This statement does give a true and fair view of the matters disclosed.

Sign here:

Date: 22/1/2002

Company secretary

Print name: J Patrick Kelly

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Notes

1. The quarterly report provides a basis for informing the market how the entity's activities have been financed for the past quarter and the effect on its cash position. An entity wanting to disclose additional information is encouraged to do so, in a note or notes attached to this report.
2. The definitions in, and provisions of, *AASB 1026: Statement of Cash Flows* apply to this report except for the paragraphs of the Standard set out below.
 - 6.2 - reconciliation of cash flows arising from operating activities to operating profit or loss
 - 9.2 - itemised disclosure relating to acquisitions
 - 9.4 - itemised disclosure relating to disposals
 - 12.1(a)- policy for classification of cash items
 - 12.3 - disclosure of restrictions on use of cash
 - 13.1 - comparative information
3. **Accounting Standards.** ASX will accept, for example, the use of International Accounting Standards for foreign entities. If the standards used do not address a topic, the Australian standard on that topic (if any) must be complied with.

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